

# Securing corporate data, a growing challenge

# Why is it important?



44%

of companies affected by ransomwares in 2018

source : CESIN annual barometer (2019)

## What are the causes?

- ► Explosion of cloud storage
- ► Employees increasingly using their personal devices and poorly secured consumer applications
- ▶ Heterogeneous IT architecture
- ▶ Increased mobility
- ▶ Increased number of connected objects with poor or inexistent security

**279** days

To identify and contain a data breach

source : IBM (2019)

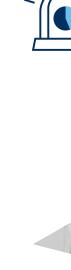
**3,9** M\$

The average cost of data breach source: IBM (2019)





Data compromised in H1 2018 source : Breach Level Index (2018)



Mobility tools are a foot in the door to organizations' information systems (governments, administrations or companies). Cyberattacks can cause heavy financial losses and even affect national security.

Furthermore, new European regulations require companies to implement data protection measures, or face fines of up to 4% of their worldwide turnover for violating their obligations.



# Market expectations

## **EXTERNAL**

## INTERNAL

## **OBJECTIVES**

Support company growth with partnerships (shareholders, technology partners, suppliers, distributors, customers...)

Accelerate collaboration between teams (R&D, Marketing, Commerce, Support...) to shortendevelopment cycles

## REQUIREMENTS

- ▶ Share documents in a fully secure environment
- Collaborate with people, groups, or project teams through instant messaging
- Avoid confidential data becoming out of control of the company and its partners
- ▶ Share the right document with the right person
- ▶ Access from all types of devices

# Cryptobox simplifies and secures professional collaboration

Cryptobox improves enterprise productivity with easy, internal and external exchanges.

# A flexible solution

#### **Deployment modes:**

Cloud, on premise or hybrid

#### Cost models:

user license and storage space or on premise license

#### Flexible operational model:

turnkey service managed by Ercom or internal management by your IT team



# A highly-secure solution

#### File synchronisation and sharing

**Personal and team workspaces** with history tracking and a file restoration function

**Direct instant messaging** with one person or a group of people

**Instant messaging** with workspace members

#### **External collaboration**

- secured URL sharing
- creating guest accounts to safely share data with external contacts

**Optimized admin console** for the management and the optimized follow-up of your users

# A user-friendly solution

User-friendly and intuitive interface

**App for iOS and Android Smartphones** and Tablets, web browsers, Windows and macOS app

**Full user autonomy** to create and manage workspace (member list, acces rights ...)

# Best-in-class security

Security is at the heart of our product design. At Ercom, we call this « security by design ».

#### All our products are certified by recognized and independant organizations.

Cryptobox is qualified by the ANSSI for « Restricted Distribution » use (Certification Common Criteria EAL3+ and Standard Qualification).

#### Zero trust and 'need-to-know basis'

The encryption and decryption of data are made exclusively on the user device.

Data stay fully encrypted (AES 256) at any time, while in transit or at rest in Cryptobox Cloud server.

Cryptobox is the only solution to achieve encryption and decryption in your internet browser.

Encrypted data are transmitted via a communication channel also encrypted.

Data access management is also using cryptographic mecanism: only the data owner can grant access. The functional or technical administrators of the service can never have access to any data in any way.

### Encryption key control

Only the user knows the password, it is not stored on any server.

Just like a bank safe, 2 keys are required to access data, one of which is exclusively controlled by the user.

### Account recovery (in case of password loss)

Cryptobox does not store user passwords. A patented solution allows users to recover access to his account, with the help of a trusted person.

## In-device encryption keys

The authentication, local encryption and workspace access are managed and secured for each device, by an innovative and transparent mechanism of in-device key management store.

#### Multi-factor authentication

Cryptobox service is secured by a combination of a password login and a second authentication source (SAML 2.0.).





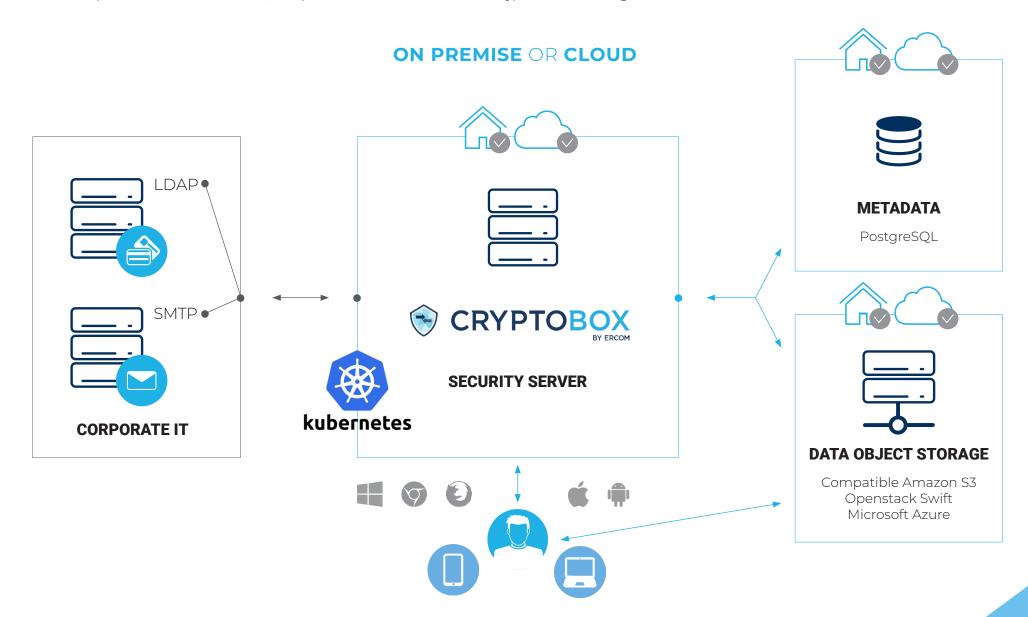


## Shadow IT

Cryptobox puts an end to shadow IT by giving you control over your company's data

# Ensuring maximum privacy

Thanks to its unique architecture and features, Companies and Governements trust Cryptobox for securing their assets.



# A modern and intuitive interface

You get an user-friendly solution







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www.ercom.com/cryptobox